

A conference co-presented by the IBA Corporate and M&A Law Committee and the IBA Latin American Regional Forum, supported by the IBA Law Firm Management Committee and the IBA Closely Held and Growing Business Enterprises Committee



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Mergers and acquisitions in Latin America in a challenging world

2–4 May 2022
Unique Hotel, São Paulo, Brazil

Working programme

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ALL SPEAKER MATERIALS AND BIOGRAPHIES CAN BE FOUND AT
[HTTPS://WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2191.ASPX](https://www.ibanet.org/conference-details/conf2191.aspx)

Wednesday 4 May

Coffee/tea break will take place in the foyer of Tavarua / Oahu rooms (-1 Floor)

0900 – 1115 **Registration**

Unique Hotel - Foyer Tavarua / Oahu rooms (-1 Floor)

0930 – 1045 Breakout sessions

Breakout session 7 - Tavarua room (-1 Floor)

What will the 'new normal' look like?

Law firms are trying to make sense of the changes the legal market is going through. In an interactive session with the audience, we will discuss critical issues such as talent retention and development, strategy and market developments, pricing challenges and culture in these 'hybrid' times. A panel composed of law firm leaders and experts will provide insights and lessons to enhance the discussion.

Session Co-Chairs

Pablo Artagaveytia *Marval O'Farrel & Mairal, Buenos Aires; Vice Chair, IBA Latin American Regional Forum*

Juan Jose Lopes-de-Silanes *Basham Ringe y Correa, Mexico City; Junior Website Officer, IBA Law Firm Management Committee; Co-Chair, Servicing Industry Subcommittee, IBA Real Estate Section*

Speakers

Mariano Batalla *Alta, San Jose*

Jaime Fernandez Madero *F Madero Consulting, Buenos Aires*

Moray McLaren *Lexington Consultants, London*

Lina Uribe *Gomez-Pinzon Abogados, Bogota*

Breakout session 8 - Oahu room (-1 Floor)

The aftermath of anti-corruption enforcement efforts in Latin America: what has changed?

What have Latin American countries learned from recent experiences such as the enforcement of judgments resulting from Lava Jato, Panama Papers, among others?

This panel will discuss the current trends and biggest concerns from an anti-corruption compliance perspective, as well as the opportunities and risks involved in distressed M&A transactions emerging due to anti-corruption enforcement actions. What is the role of the sanctions from the Office of Foreign Assets Control, the US Foreign Corrupt Practices Act, the UK Bribery Act and other regulations in the fight against corruption, terrorism and money laundering?

Session Co-Chairs

Luis Enrique Palacios *Rodrigo Elías & Medrano Abogados, Lima; Young Lawyers Initiatives Officer, IBA Latin American Regional Forum*

Hans Sydow *Tinoco Travieso Planchart & Nuñez Abogados, Caracas; Publication and Newsletter Editor, IBA Latin American Regional Forum*

Speakers

Lisa Alfaro *Gibson Dunn, São Paulo*

Julie Bedard *Skadden Arps Slate Meagher & Flom, São Paulo*

Isabel Carvalho *Hogan Lovells, São Paulo*

Isabel Franco *Azevedo Sette Advogados, São Paulo*

1045 – 1115 **Coffee/tea break**

MOBILE TELEPHONES

Delegates are requested to ensure that mobile telephones and any other portable devices are switched to silent in working sessions.